

NEWS

Botany Bay Business Enterprise Centre News

21A DALLEY AVENUE, EAST BOTANY. 2019. TELEPHONE (02) 9316 5877. FACSIMILE (02) 9666 5141

Published by the Botany Bay Business Enterprise Centre Limited, ABN 87 003 435 701, an organisation established as the result of initiatives of the City of Botany Bay Council and private sector Corporations in the area
"TO PROMOTE THE DEVELOPMENT OF ECONOMIC WELL BEING IN THE COMMUNITY AND IN DOING SO, GENERATE EMPLOYMENT OPPORTUNITIES."

BUSINESS EXCELLENCE AWARDS



(Left to Right) Ian & Susan Bollen
International Airlines Services Pty Ltd

help increase the profile of business and industry within the local community.

"The awards are an opportunity for our community to recognise the vital role business and industry plays in our city's economy and in providing jobs for our residents" he said.

The awards fall into seven categories and businesses are judged on outstanding initiative, achievement, enthusiasm and dedication to excellence.

The annual Botany Business Excellence Awards were held on Friday, August 15 at the Stamford Airport Hotel.

The awards evening, a formal dinner dance, was attended by more than 240 businessmen and women.

The Botany Business Excellence Awards were first held in 1995.

They were devised by the City of Botany Bay Council to recognise the outstanding achievement of local businesses and industries.

According to City of Botany Bay Mayor Ron Hoenig, the awards

According to the judging team, nominees for this year's awards were among the best they had ever seen.

The winners of the various categories in the Botany Business Excellence Awards were as follows:

Excellence in Community Service – South East Neighbourhood Centre.

Highly Commended – Sir Joseph Banks Nursing Home.

Excellence in Training/Apprenticeship Programs – South Sydney Graphics Art Club.

Excellence in a Chosen Field:

Manufacturing – DSK Kitchens Pty Ltd

Ports/Airport Related Activities – joint winners Sydney Ground Transport; International Airlines Services Pty Ltd.

Retail – joint winners Audio Solutions; Sir Joseph Banks Nursing Home.

Highly Commended – S.M. Rosen and Co; Gardeners Road Physiotherapy and Sports Injury Clinic; Corporate Pest Management.

Highest Achievement Award – International Airlines Services Pty Ltd.

Botany Business Enterprise Member Award – FX Centre and Sydney Ports Corporation.



(Left to Right) Mayor Ron Hoenig – Mayor of the City Botany Bay
and Samantha Rumble – FX Centre



(Left to Right) Greg Martin – CEO – Sydney Ports Corporation,
Mayor Ron Hoenig – Mayor of the city of Botany Bay
and David Field – Chairman – Sydney Ports Corporation

RUGBY GREAT DEBATE DRAWS RECORD CROWD FOR BEC DINNER

The Rugby World Cup in Australia drew the largest crowd in eight years to a dedicated dinner debate on Thursday 25 September between the Wallabies and All Black rugby test greats, Peter FitzSimons and Stu Wilson, on which team would win the cup.



(Left to Right) Guest Speakers – Stu Wilson, Sally Loane and Peter FitzSimons

Trading vigorous and humorous repartee, FitzSimons and Wilson sought to persuade an audience of 275 in the public speaking tussle at the Stamford Sydney Airport Centre adjudicated by 702 ABC radio's morning talk-back host and rugby fan, Sally Loane.

Speaking first, Stu Wilson, who, as centre or wing, scored 19 tries in 34 tests for the All Blacks from 1976 to 1984, referred to the All Blacks in this World Cup as 'weapons of mass destruction'.



(Left to Right) Mayor Ron Hoening – Mayor of the City Botany Bay and Stu Wilson – Guest Speaker

"I am dressed in black to get a taste – it's entrée. Australia has lost 96 rugby tests and one world cup to New Zealand. It has conceded 312 test tries and more than 2000 test points to New Zealand," Wilson said as he compared his tips for how each national team would play in this World Cup.

The All Blacks had a test success rate of 72%, compared with South Africa on 62% and Australia on 14% with Argentina and Wales ahead of Australia, Wilson said.

"Rugby in New Zealand is our national game, the fabric of our society, the backbone of our society.

"The first rugby game in New Zealand was played on 14 May 1870. The haka has been performed in rugby for 100 years," Wilson said.

With tongue in cheek, Wilson said New Zealand should win the cup because its coaches were brighter. "Their advice to players is to stick together and spread out."

In reply, FitzSimons, who played seven tests for the Wallabies and is now considered one of Australia's leading authorities on rugby, said that the Rugby World Cup didn't get any better than this.

"The World Cup has a soul. With whom would it like to spend its time – Australia or New Zealand?" FitzSimons jibed.

"The reason the Cup should reside here is that we have a passion for winning it. Rugby is a team game with coaches' advice being that all four of you pass the ball to Jona," he said.

FitzSimons tipped an England and New Zealand final, though he said he hoped Australia would be there. He said Ireland was in ascendancy along with France.

After the speeches, adjudicator Sally Loane, who won last year's Sydney Morning Herald rugby tipping challenge, proffered that if Australia did not win, her second favourite team would be New Zealand.

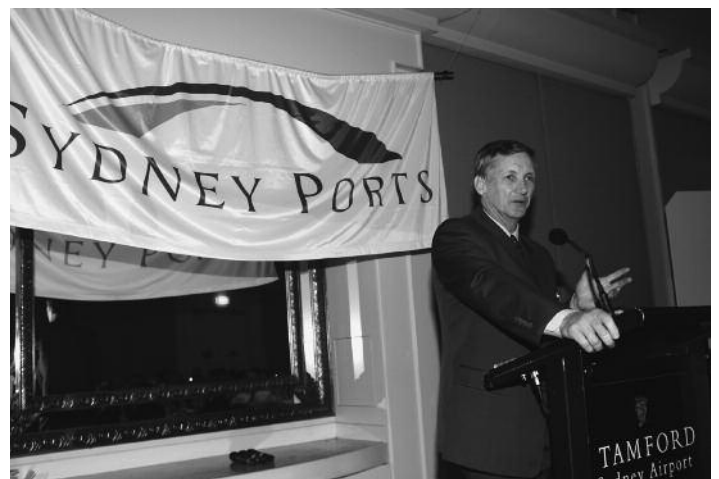


(Left to Right) Guests, Sally Loane – Guest Speaker and Ian Bollen – International Airline Services

Inviting the audience to judge the winner of the debate by acclamation, Loane declared Australia and FitzSimons to have won narrowly. However, follow-up phone calls to our office favoured Wilson as winner.

The one area agreed on by both former test players and Sally Loane was that rugby had changed significantly over the years from a strictly amateur game to the highly professional one with support mechanisms for all aspects of the game.

Luck door prize winners were: Peter Blakely, Colliers; Philip Blaxall, Australian Customs; Simon Smith, Westpac; and Roy Gray, Mini Garage Sydney. Winners of a signed copy of John Eales book were Theo Candros, Ian Richardson, Brandaïd; Greg Parsons, Colliers; and Ken Murray, Sydney Ports Corporation.



Greg Martin – CEO – Sydney Ports Corporation

DIRECTOR PROFILE – KATE HOGBEN



Kate Hogben
British American Tobacco Australia

Kate Hogben has been Corporate & Regulatory Affairs Manager with British American Tobacco Australia since September 2000, with responsibility for Corporate Communications and Community Relations.

She relocated from the UK in 2000, where she was Consumer Sector

Manager with one of Europe's leading communications research companies – the Echo

Research Group - evaluating internal and external communication campaigns for a range of blue chip clients, including British Airways, Coca-Cola and Disney.

Kate began her career in publishing as the UK Editor of a small academic press and has worked variously as an Editor, Publisher and freelance Writer. In 1987 she co-founded the publishing charity Date-Aid to raise money for African Famine relief in the wake of Bob Geldof's Band Aid.

Kate has a BA Hons in History from Warwick University (UK) (1985) and an MSc in Media and Communications from the London School of Economics (UK) (1996)

NATIONAL BEC AWARDS

The **Botany Bay**

Business Enterprise Centre

has won the

2003 Best National BEC Award.

There are well over 100 BEC's nationally.

The Award is designed to recognise the achievements of the BEC, their management and staff whose business practices, innovation and core service delivery has realised outstanding outcomes and economic benefits to their local communities.

NEW MEMBER – INFINITY PARTNERS

Infinity Partners are pleased to have recently joined the Botany BEC.

Infinity Partners are an independent mortgage broking company run by experienced property investors. **Infinity Partners** can work with you to create a finance structure to help you pay off your home loan sooner, while building the equity you need to buy more investments.

Infinity Partners are **YOUR Finance Solution**, they will find you a solution by matching your investment goals to products offered by over 25 lending institutions. **Infinity Partners** come to you when it suits and our service is **FREE OF CHARGE.**

What you can expect:

Professional and personal service

Our knowledge and experience

Finance that suits your individual needs

Assistance completing paper work

We can assist you with:

Home and Investment loans

Refinancing

Pre-approval

Deposit books

We are full member of the **Mortgage Industry Association of Australia**. We look forward to being of service.

Telephone: 1300 858 882 **Email:** service@infinitypartners.com.au www.infinitypartners.com.au

NEW MEMBERS – IGBY RESOURCE MANAGEMENT

IGBY Resource Management specialises in the provision of business system consulting to Small to Medium Businesses. We act as a bridge between suppliers, technical analysts/programmers and all levels of end users. We specialize in Project Management, Process and Systems Analysis, Implementation, Training and information Management.

The business was established to provide services to the small to medium business sector. In the time we have been operating we have developed working relationships with a number of companies in the private sector.

We have been able to assist these companies with IT network set up,

analysis of current systems, training and consultation regarding audits and improvements in the company functioning.

To aid in this process we are able to offer the following:

- Experience in the field of Project Management
- Wide Experience in Computerised Systems
- Internet Experience with Technical Expertise
- Supply of Hardware and Software to meet the needs of the organisation
- Network experience for Implementation and troubleshooting
- Experienced Training Staff and Facilities.

We are able to supply your company with the following:

- Analysis of your current systems
- Produce Detailed Reports on the current efficiency of your set-up.
- Strategy for improving the efficiency of your systems.
- Project Management of improvements/upgrades to the systems.
- Training for Staff in the most efficient practices for the system requirements.
- Provide Ongoing training for existing and new staff.
- Provide Ongoing support for any new systems.

10/2 South Burrows Road, St Peters NSW 2044 Telephone:(02) 9517 4033 Fax: (02) 9517 4300

NEW MEMBERS – YOUR CREATIVE IMAGE SEATING

Superior solutions with superior seating. Your Creative Image is a Sydney based company supplying the business community with comfortable seating and superb tables.

Peter March of YCI has a passion for good seating with over twenty five years experience in the furniture industry. He has a well founded reputation for being serious about good chairs. His professional design background encompassed Architecture, Commercial Interiors and furniture. He focuses on understanding a client's needs and delivers solutions on seating and tables that are both positive and practical.

Your Creative Image offers a brilliant range of chairs.

"Ours chairs are produced by one local manufacturer and we are deeply committed in supporting this Australian

owned company."This is a policy statement issued by Peter, who is very pro-active within the areas of seating.

Success in business is a mixture of hard work, dedication and inspiration.

Having the right tools is a necessity for success and good chairs are a key element in today's modern offices. The issues of health and safety within the workplace cannot be ignored. We are here to offer our expertise and technical knowledge as part of YCI's commitment to healthy seating.

So let's get serious about our chairs. The products are striking and innovative and very affordable. We have a large range of chairs to choose from.

Task seating with easy adjustments, managerial and executive chairs, superb board chairs and all complemented with visitor and

conference seating programs. All of the chairs are available in fabrics and selected leathers, beautifully upholstered with care and attention to detail. A strict quality control policy ensures all products are approved before dispatched. Our after sales service and technical expertise has helped us to build our strong customer relationships and we deliver on time and on budget.

We take our position seriously, however "serious" can be fun too, so go on and enjoy yourself and start the conversation on 9700 8739 and speak to the "chairman" personally. Peter March will assist with any enquires and as a new member of the BBEC and we can evaluate current office chairs if required. This offer is available until the end of November.

308/39 Doody Street, Alexandria NSW 2015 Telephone: (02) 9700 8739 Fax: (02) 97007533

**The Directors, Management and Staff of the Botany Bay BEC
appreciate your support during the past year and extend to you**

The Season's Greetings

and look forward to your continuing association in 2004.

